

# Introducing SPARC 2.0

For Correspondents

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#### Agenda

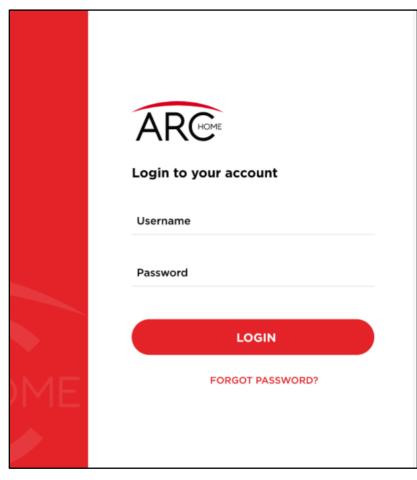


Share improvements to the new Portal, including:

- Navigation that is intuitive to your submission process
- Improved pipeline view and filtering
- Clear identifier between Delegated & Non-Delegated pricing and loans
- Correspondent Quick Lock Functionality
- Streamlined Pricing & Results screens
- Easy Conditions Management
- Purchase Advice is only visible for Post-Closers
- Ability to contain all pricing visibility for Secondary users only



#### **SPARC 2.0**





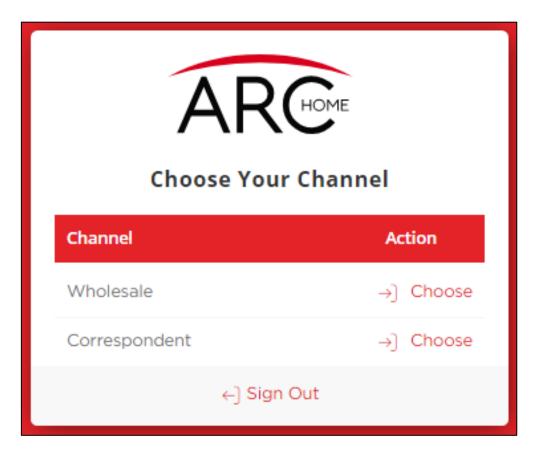
#### **Choose Your Role**

Loan Officer	→] Choose
Loan Processor	→) Choose
Secondary	→) Choose
Post Closer	→) Choose
←] Sign	Out



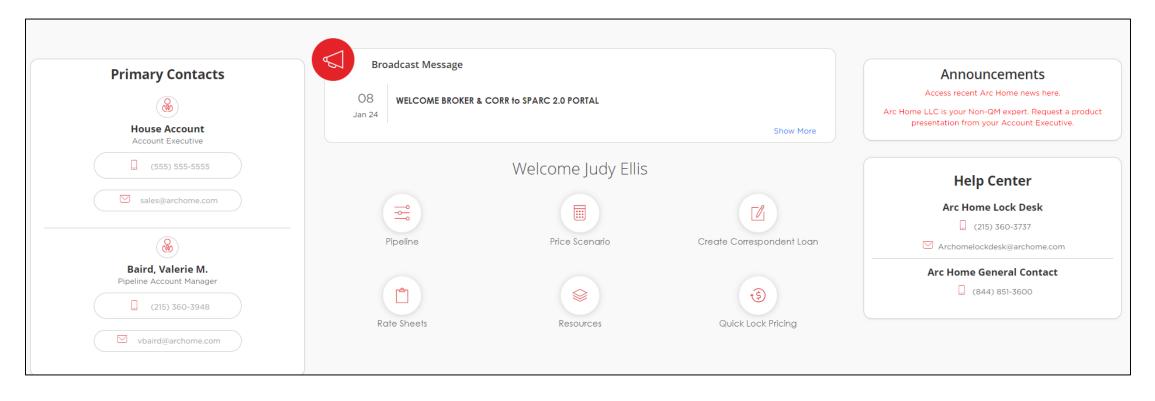
## **One Login for Correspondent and Wholesale**

(if dually-approved with Arc Home)





#### **Easy Access to Tools & Resources**





#### **Clean Pipeline Views**

→ ©	Pipeline Search				Active	Purchased	Canceled/Dec	lined/Withdrawn					, A
°∦°	Search By	Select • Required Fiel	ld		~							Go	Reset
Ľ		Active	Loan(s)			Locked L	oan(s)			Re	gistered Floating Lo	an(s)	
Ĉ		518	\$206.33M		12	22	\$4	5.52M		92		\$46.38M	
9 ()	1 - 10 of 518	10 v									~	< < 1 2 3	••• 52 > >>
	Loan No 🗢	Borrower Name 🔶	Loan Status 🔶	Channel 💠	UW Type 🗢	Produ	ct 🗘	Loan Purpose 🖨	Loan Amount 🗢	Lock Status 🖨	Lock Expiration 🖨	Conditions 🖨	Action !
	7240100889	Tester Customer-Goodfee	Loan Open	Correspondent	Non-Delegated	30 YR FIXED ACCESS D	SCR	Purchase	\$ 276,000	Not Locked		NA	~
	7240100885	Cutie Freddie	Document Check	Correspondent	Non-Delegated	30 YR FIXED ACCESS A	GENCY PLUS	Purchase	\$ 244,500	Not Locked		8	~
	7240100789	Virra Smith	Submitted For Purchase Review	Correspondent	Delegated	15 YR FIXED VA		Purchase	\$ 378,250	Locked	02/09/2024	12	~
	7240100787	Nancy NonDelegated	Document Check	Correspondent	Non-Delegated	30 YR FIXED ACCESS A	LTERNATE INCOME	Purchase	\$ 1,050,000	Not Locked		7	~



#### **Quick Lock**

Quick Lock Pricing			
Loan Information			
Purpose of Loan • ~	Appraised Value •		
Down Payment Percentage *	Down Payment Amount *	Base Loan Amount *	Base LTV/CLTV/HCLTV
Impound Type * Tax and insurance escrow	2nd Financing Yes No		
Property Information			
Zip •	City •	State •	County •
In Rural Area?	Property Use  Primary Residence	Has Non Occupant Co-Borrower	Property Type • SFR
Structure Type • Detached ~			



## Quick Lock

Rates shown in red are ex xceeds the MAX DTI / No Ir YR FIXED CONFORM	ncome	orrower's non-financed settlement charges,			Eligible Programs Ine	ligible Programs		You can locate ineli and the reasons for clicking the second the scre	r ineligibility by ab at the top of	Compare	Expand
Product Name 80 YR FIXED FNMA CONV	/ENTIONAL		Rate 6.000		Pric 100			P & I 3,597.30		DTI 45.992	
- 20 of 20										Show All ~	€ н (
Pin	Float/Register	Register/Lock	Rate	Price	Payment	DTI	APR	Closing Costs	Cash To Close	Reserve Months	
	Ē	Û	<u>6.000</u>	100.176	3,597.30	45.992	6.034	\$2,200.00	\$202,200.00	298.0	
	Ë	ê	6.125	100.632	3,645.66	46.130	6.160	\$2,245.83	\$202,245.83	297.1	
	E .	÷	6.250	100.644	3,694.30	46.269	6.286	\$2,291.67	\$202,291.67	296.2	
	B	<del>G</del>	6.375	101.086	3,743.22	46.409	6.412	\$2,337.50	\$202,337.50	295.3	
	범	Û	<u>6.500</u>	101.490	3,792.41	46.550	6.538	<u>\$2,383.33</u>	\$202,383.33	294.4	
YR FIXED NONCONF	ORMING		Click th	ne correspondir	ng icon to Float ar	d Register or L	ock and				
oduct Name O YR FIXED ACCESS AGE	NCY PLUS		Register.	You will then b	e prompted to pro mplete your Quic	ovide borrower	information	P & I 3,941.57		DTI 46.976	,
roduct Name 0 YR FIXED ACCESS CLE/	AN SLATE	By clicking on a pr			Pric 99.	e 919		P & I 3,941.57		DTI 46.976	`
roduct Name 0 YR FIXED EDGE AGEN(		name, the rate sta expand, as you			Prio	e 702		P&I 3.991.81		DTI 47.119	



## Quick Lock

Rate Lock		
Click confirm to lock	this loan. Note by doing	g so you may lose edit access
Product Name 30 YR FIXED FNMA	CONVENTIONAL	
Note Rate 6.000	Lock Days 30	Lock Expiration Date 02/09/2024
	ase pricing will apply if th are unsure about the cl	ne lock is broken. Register now osing date.
WARNING:		
MAX DTI 50%, PLEA	SE VERIFY LOAN MEETS A	PPLICABLE DTI GUIDELINES.
Borrower Informa	tion	
Borrower First Name * Alice		ower Last Name * tmer
Date of Birth * 01/01/1975	1 SSN	4
Subject Property Street A 123 N Main Street	ddress *	
Agreement:		
multiple times thre confirmation is ba	to change without notic bughout the day. The rec sed on preliminary eligit	
	Confirm	ancel



# <u>Clearly Defined Ineligible Programs</u>

#### (with link to Product Details)

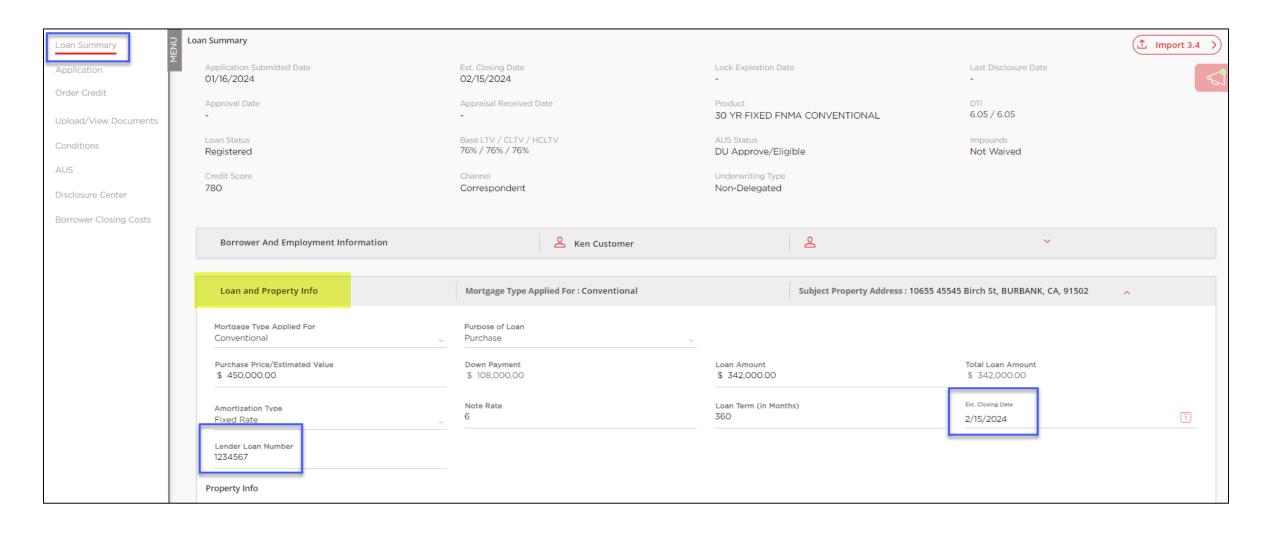
	33.769.3710 Borrower Last name, Loan# Q	Resources	Tavant Test Loan Officer	Logout
←				
G Home	Price Scenario			
Pipeline	Eligible Programs Ineligible Programs			
Price Scenario	Note: Rates shown in red are expired		Produc	Guidelines
Create Loan	Program Name 30 YR FIXED ACCESS AGENCY PLUS - 1 YR PREPAY PENA			^
💥 Services	Reasons			
Rate Sheet	* * PPP: NOO ONLY			
Sesources	Program Name 30 YR FIXED ACCESS AGENCY PLUS - 2 YR PREPAY PENA			×
	Program Name 30 YR FIXED ACCESS AGENCY PLUS - 3 YR PREPAY PENA			~
	Brogram Name 30 YR FIXED ACCESS AGENCY PLUS - 4 YR PREPAY PENA			~

#### **Create a Correspondent Loan**

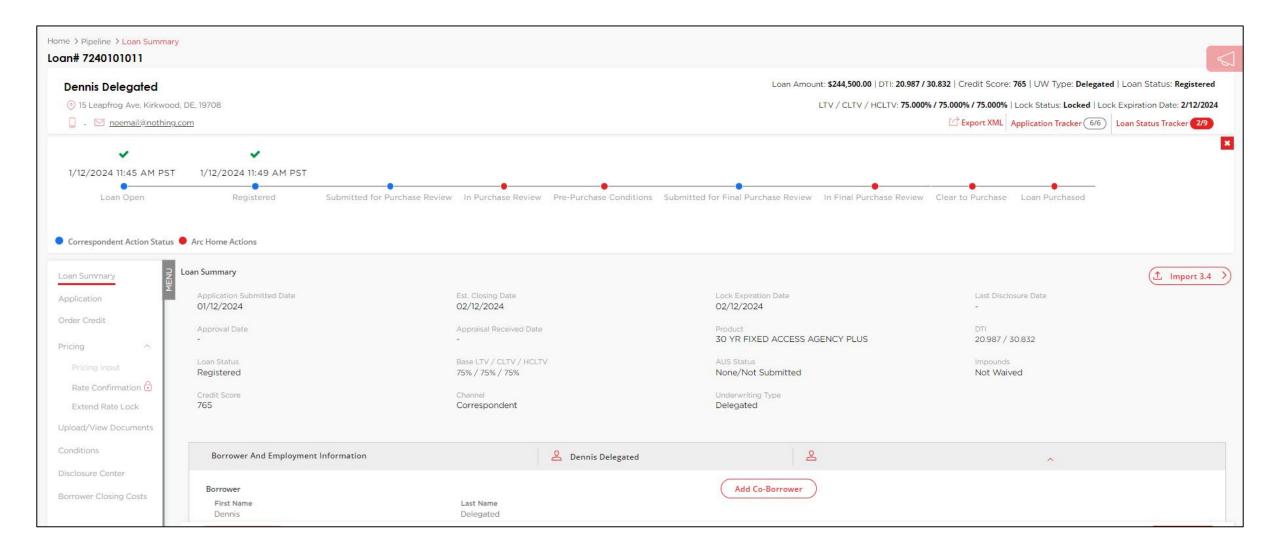
Create Loan	Import 3.4 Manual	
Accepted file formats: fnm,txt,xml		Note: Maximum file size is 10 MB
	Drag & Drop your 3.4 (.xml) file here or Choose File	
Post Closer Lisa Processor_00   lisaprocessor_00 ~		Save Loan Data



#### Lender Loan Number & Est. Closing Date



#### **Loan Summary View and Navigation**



#### **Conditions**

Conditions								C	ਤੇ ∗Export all Co	onditions >	Appro	val Letter >
Status All			Cates All	gory	~	Assigned To Anyone			~			
				Acceptable file type: pdf   Maximum tota	l file size is 1	100 MB. Maximum 12 fi	iles   xls, xlsx and xr	ml docu	iments cannot be reso	olved in SPARC. Ple	ease contact your	r AM with questic
ID	¢	Category	¢	Acceptable file type: pdf   Maximum tota		100 MB. Maximum 12 fi Required	iles   xls, xlsx and xr	mi docu ¢		Dived in SPARC. Ple	Action	r AM with question

14	PRIOR TO CLEAR TO CLOSE	Loans with a Collateral Underwriter (SSR) score is >= 3.5 OR no score is returned, an Arc Home Loan Collateral desk review is required. At the discretion of Arc Home, the appraisal may be subject to additional conditions and/or an additional valuation may be required to support the value. Transferred appraisals with an SSR score > 2.5 or no score require Arc Home Loan Collateral desk review.	Active	Drag & Drop +Previously Added	Attach 🗸
		Provide hazard insurance to reflect sufficient coverage that must extend 45 davs past note date or have auto			



#### SPARC 2.0 is launching to a small group of users on Weds, Jan 24

- SPARC 2.0 for ALL Correspondent lenders is coming soon!
- If you'd like early access, please contact your Arc Home Account Executive
- Once live, your existing credentials will work, and your existing pipeline will be visible in the new portal
- Additional support materials will be available at archomellc.com
- SPARC Assist will be available to help: <u>SPARCAssist@archome.com</u> or 215-383-9220



Thank you!

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